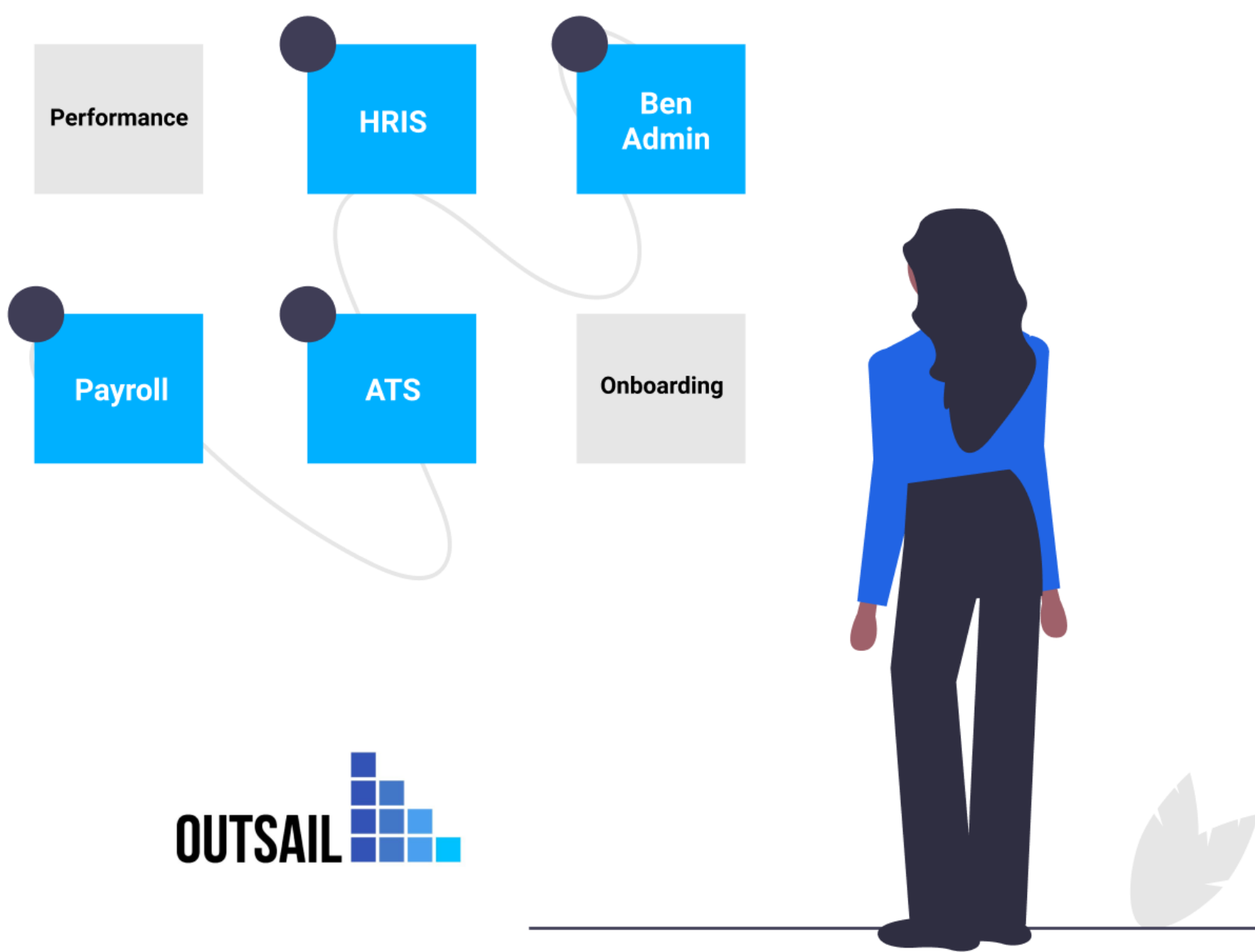


# How can OutSail's free support help you buy HR software?



## 1. Alignment

Work with a dedicated advisor and use our software tools to build your **system requirements** and **buying priorities**.

## 2. Shortlisting

Within 2 days, receive a detailed shortlist of curated vendors to review -- complete with **pricing**, **pros/cons** and **user reviews**

Best vendors	workday	RI HIRPLING	ADP	bamboohr	ORACLE	paycom	paylocity	UKG
Add to Shortlist	✓	✓	✓	✓	✓	✓	✓	✓
Add to Workspace	✓	✓	✓	✓	✓	✓	✓	✓
Requirements Match, %	98	65	96	60	95	92	89	86
Size Match & Scalability	5	3	5	5	4	1	5	2
Feature Match	4	5	5	5	4	4	3	4
Characteristic Match	4	5	5	5	5	2	3	5
Pros and Cons	1	1	1	1	1	1	1	1
Software Costs PEPM	\$10-12	\$15-20	\$7-9	\$11-23	\$24-30	\$15-20	\$13-18	\$10-25
Implementation Costs	\$15-5K	\$3-4K	\$5-8K	\$7-8K	\$3-7K	\$4-5K	\$2-7K	\$3-5K

## 3. Evaluations

Collaborate with your team in our platform with easy access to **shared scorecards** & **challenging vendor questions**

## 4. Selection

Receive OutSail's aid with guided **proposal review**, **negotiations** and offering **implementation best practices** to help you finalize your purchase



## How is OutSail free for your organization?

When a company makes a purchase through OutSail, we receive a commission from the winning vendor. Here's what you need to know:

- **No hidden fees.** You don't have to pay OutSail and the vendors do **not** pass the cost along to you either
- **No preferred vendors.** We partner with 220+ HR Tech vendors including every market leader and they all pay us the same rate